



JOIN THE **LOLC** WORLD

Explore the World of LOLC with a Global Mindset

LOLC Life Assurance Company Ltd is a fast growing company, which is a subsidiary of LOLC group, that is renowned as one of Sri Lanka's leading insurance companies that gives the opportunity to work in a challenging and rewarding work environment. We currently seek dynamic, result-oriented individuals to fulfill the following position.

Cluster Leader - Life Bancassurance & Partnerships **(Kurunegala)**

The Roles

- Responsible for achieving KPIs related to life Assurance business
- Promote Life Insurance products to bank customers and non-bank customers
- Support team members to visit customer and finalize the business
- Follow up on outstanding premiums and recovery of premiums timely manner
- Develop strategies to enhance business and motivate employees
- Assist team members for business development
- To make appointments with customers and visit customers if necessary
- Timely delivery of Insurance policies to the bank and its customers

The Profile

- Should have successfully completed the G.C.E. (A/L) examination
- Minimum **Five - years'** experience in **Life Bancassurance** with sales management, or relevant field with Proven track records
- Excellent verbal and written communication in English language
- Outstanding communication skills, Negotiation skills, Excellent time management and planning skills
- Self-motivated with a results-driven approach
- Ability to create initiatives and follow them to completion.
- Must be able to work under pressure and meet deadlines / Targets

YOU MAY BE THE PERSON WE ARE SEARCHING FOR!

* Interested candidates should e-mail us their resumes together with names of 2 non-related referees within 7 days of this advertisement to careers@lolclife.com indicating **"Cluster Leader - Life Bancassurance & Partnerships - Kurunegala"** in the subject line of the e-mail.