



## Business Development Supervisor (Contract Based)

### The Job

- Sell Airtel Pre-Paid products in designated areas and sites while promoting other value added services to customers
- Build his/her own team of Promoters in the territory and drive the team to achieve the given targets
- Issue SIM cards, Reloads and any promo materials to the Promoters
- Ensure the payments of Promoter incentives are done on time and balance SIM cards and Reloads are settled if a Promoter is leaving the team
- Adhere to the operational requirements designated by the Channel Head to support the growth and streamline the operation of the channel

### The Person

- Qualification in Sales and Marketing from a recognized Institution/University
- Minimum of 5 years' experience in managing sales teams
- Ability to work in tough market conditions and drive the team to achieve the required growth of the channel
- Good communication skills, presentation skills and computer literacy
- Ability to work closely with Channel Heads, Channel Managers and Head Office staff
- Willingness to work in a designated work area

If you are the best fit for this position, send in your CV to [careers.lanka@airtel.com](mailto:careers.lanka@airtel.com) with the job title in the subject heading