



SDB bank is a licensed, specialized bank regulated by the Central Bank of Sri Lanka, with a listing on the Main Board of the Colombo Stock Exchange and a Fitch Rating of BB + (Stable). Through its network of 94 branches islandwide and over 5000 ATM points enabled by the LankaPay inter-bank network, the bank provides a comprehensive range of financial services to its Retail, SME, Co-operative and Business banking clients across the country. SDB bank's closely-linked brand value and business growth led to the bank being placed within the top 50 in 'Sri Lanka's 100 most valuable brands' list for 2020 conducted by the local arm of global brand valuation consultancy Brand Finance, who is regulated by the Institute of Chartered Accountants England and Wales. Also SDB bank, placed among Top-50 in LMD's Inaugural Edition of 'Most Awarded'. Our contributions toward rural economic development and financial inclusion has been widely recognized by local and international communities. We have been recognized as 'Fastest Growing MSME Bank in Sri Lanka - 2018' by Global Banking & Finance Review (UK).

We are looking for dynamic, self-motivated and career-oriented persons to join the SDB Team to be a part of bank's growth story.

Deputy Chief Executive Officer

This position is responsible for supporting the CEO in the execution of the strategic plan of the Bank. The DCEO is accountable for providing the leadership to the business lines to achieve top-line revenue and bottom-line profit targets. He/she should drive the business teams towards the goals and objectives of the Bank; i.e. be the apex bank of co-operatives and SME development bank for the masses, whilst ensuring the realization of profitability and growth targets in SME, Cooperative, Retail Banking & Business Banking. The job holder is responsible for providing leadership to plan, coordinate, control, streamline & direct all business activities of the Bank and subsequent business performance in terms of profitable growth of the Bank. i.e. Branch Banking, SME, Cooperative, Retail & Business Banking. Customer-centricity should be a key component of the job profile, and he/she should ensure all customer complaints/concerns are addressed/resolved by the team and facilitate a culture of customer service excellence. Risk Management and product management of the credit portfolio will be vital for this role, while focusing on and having a good control over the NPL ratio. This position is placed as the second in command in the leadership structure of the Bank to facilitate the CEO to focus on more futuristic & strategic priorities.

Job Profile

The major tasks covered under job profile includes financial perspective, process perspective, customer perspective and people's perspective.

Candidate Profile

- MBA or equivalent from a recognized institute
- A Bachelor's degree specialized in Accountancy / Business Management from a recognized university and professional qualification from SLIM / CIM / CIMA / CA and any other related professional qualification
- Associate Member of Institute of Bankers or similar professional body
- Over 15 years of experience in an SME/Retail Banking/Cooperate business/ small and medium project lending/supply chain with at least ten years in Senior Management level
- Demonstrated track record in building & managing SME business portfolios
- Excellent knowledge of products & market segmentation
- Understanding of global trends on the financial services industry

Soft Skills

- Strategic planning, strategic thinking, leadership with coaching/mentoring
- Strong sales & sales management skills
- Strong interpersonal & communication skills
- Drive for continuous improvement
- Passion for delivering beyond
- Critical thinking & problem-solving skills
- Believer in people development and supporting people to be their best version
- Experience and exposure to corporate governance and regulatory framework at Corporate Management level
- Well rounded banking exposure with strong credit background

An attractive remuneration package commensurate with experience and fringe benefits in par with the industry standards are available for the right persons. Interested candidates are invited to submit their curriculum vitae within 07 days of this advertisement to careers@sdb.lk mentioning the position in line of the e mail. Kindly note that only shortlisted candidates will be contacted.

Head of Branch Banking

This position is responsible for top line revenue and bottom-line profit targets of the branch banking operation while ensuring to implement the regional strategies agreed with the Board. He/she should drive the branch business portfolio to the intended goals and objectives of the Bank, whilst ensuring board approved profitability and growth. Customer centricity should be a key component of the job profile and he/she should ensure all customer complaints / concerns are addressed / resolved and facilitate a culture of customer service excellence. Risk Management and product management of the credit portfolio will be a key responsibility of this role with special emphasis on NPL management and the quality of the loanbook. Operationalization of the agency banking initiative would be a strategic component of the job profile including liaison with relevant stakeholders & regulators. While being responsible for the overall branch operations including the operational risk and compliance functionalities, the role holder is supposed to be the custodian of the branch operations manual.

Job Profile

The major tasks covered under job profile includes financial perspective, process perspective, customer perspective and people's perspective.

Candidate Profile

- MBA or an equivalent
- A Management Degree (Preferably a Financial related degree)
- Associate Member of Institute of Bankers or similar professional body
- Around 15 years of experience in an SME/Retail Banking business with at least five years in Senior Management level in Branch Banking
- Demonstrated track record in branch operations and exposure to SME & Retail banking
- Excellent knowledge of products & market segmentation
- Understanding of global trends on the financial services industry

Soft Skills

- Strong sales & sales management skills
- Excellent leadership & management skills, with ability to motivate & facilitate
- Strong interpersonal & communication skills

ICT Skills

- Tech savviness