

## Executive - Merchant Relationships Card Centre



You should ideally;

- have passed the GCE O/L with credit passes for English and Mathematics and 3 passes for the main subjects at GCE A/L (excluding General English)
- possess full or part professional qualification in banking or related field
- possess a minimum of 8 years experience preferably in the banking/finance field with 5 years hands on experience in card products, merchant/customer service, product management, new product development
- possess excellent communication skills and interpersonal skills
- possess the ability to build and sustain relationships
- be able to deal with stress situations and provide excellent customer service

You will be mainly responsible to manage the existing merchant relationships in the merchant portfolio and acquire new businesses with innovative solutions through POS, QR, IPG and mobile solutions. Manage third party vendors and payment aggregators and look for new business models. The individual will also be responsible for managing the merchant portfolio and its growth.

Candidates possessing a degree or professional qualifications acceptable to the Bank as well as relevant experience and competencies may be considered as Assistant Relationship Managers.

*We are an equal opportunity employer. Any form of canvassing is discouraged.*

*Correspondence will only be with the short-listed candidates.*

Please apply via e-mail by sending a DFCC Bank application form which could be downloaded from our website to [recruit@dfccbank.com](mailto:recruit@dfccbank.com) with the post applied for in the subject by 19 May 2021.

Senior Vice President (Human Resources)

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website - [www.dfcc.lk](http://www.dfcc.lk)