

Relationship Manager/ Assistant Relationship Manager for Pinnacle Wellawatta Branch



You should ideally;

- possess at least 6 years of post-qualifying executive experience in the banking/finance field with exposure to handling high networth clients
- possess a degree or full professional qualification acceptable to the Bank
- possess a pleasing, confident and outgoing personality
- have a strong sales and customer service mindset
- have strong communication skills in English
- being trilingual will be a definite advantage

You will be responsible for managing and growing the high networth client portfolio of the Branch, maximizing revenue opportunities through cross selling and increasing profitability. You will also be responsible for identifying client needs, managing interactions with existing and future customers; whilst ensuring excellent customer service and satisfaction.

Candidates who do not possess the requisite experience may be considered for an alternate grade.

*We are an equal opportunity employer. Any form of canvassing is discouraged.
Correspondence will only be with the short-listed candidates.*

Please apply via e-mail by sending a DFCC Bank application form which could be downloaded from our website to recruit@dfccbank.com with the post applied for in the subject by 18 May 2021.

Senior Vice President (Human Resources)
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