

LOLC Life Assurance Company is a fast-growing Insurance Company of the LOLC Group. With our island wide business expansion, the opportunities exist for dynamic result-oriented candidates to work in a challenging and rewarding work environment under the position below.

## Distribution / Zonal Head - Colombo Metro

This position will be responsible to manage the Agency Sales force in and around Colombo to achieve the Zonal new business premium targets and distribution objectives.

## The Profile

- Minimum 10 years of experience in Sales / Marketing in the Life Insurance industry, with at least 5 years of experience in a leadership role in the Agency Distribution.
- Responsible and highly skilled in managing and monitoring activities of Branches and coworkers to deliver sales goals and meet targets.
- Recruitment and development of sales staff, driving the team for growth and help them meet their goals whilst contributing to Zonal objectives.
- A Degree or an equivalent academic qualification would be a distinct advantage
- Self-motivated individual who desires to climb the Corporate ladder with a Company that has a global
  presence.

## YOU MAY BE THE PERSON WE ARE SEARCHING FOR!

\* Interested candidates should e-mail us their resumes together with names of 2 non-related referees within 7 days of this advertisement to <a href="mailto:careers@lolclife.com">careers@lolclife.com</a> indicating "Distribution / Zonal Head - Colombo Metro" in the subject line of the e-mail.

