



HNB Assurance PLC is currently looking for a suitable candidate to fill the following vacancy:

**Senior Sales Executive/Assistant Sales Manager/
Sales Manager/Senior Sales Manager - Corporate**

The job holder will be required to develop the corporate business by identifying and promoting motor & non motor solutions, whilst maintaining relationships with existing and new clients to achieve company objectives.

The Job:

- Identify business opportunities by identifying prospective customers and their needs.
- Maintain the company agreed claim ratio and COR.
- Sell assigned products by establishing contact and develop relationships with the prospective customers and existing customer base.
- Maintain customer satisfaction at a high level without any complaints.
- Prepare reports by collecting, analyzing, and summarizing information at the request of the Management.
- Maintain quality service by establishing and enforcing organization standards.
- Strengthen the businesses of the unit through customer penetration.
- Bring profitable accounts to the company.

The pre-requisites for the position would be:

- A/Ls with preferably a Professional Qualification in Sales or Marketing.
- Excellent communication skills and PR skills.
- Endowed with the ability to work with minimal supervision and be a self-motivator.

If you believe you are the right person we are looking for, forward your complete resume together with contact numbers and the names of two non-related referees to reach us within 10 days of this advertisement by email to hr@hnbassurance.com (state the position applied on the subject line).

