

**Let's care for tomorrow
For taking on new opportunities...**



GENERAL INSURANCE

AGENCY RECRUITMENT AND DEVELOPMENT MANAGER

 KANDY/ KURUNEGALA / JAFFNA



Level
EXECUTIVE / SENIOREXECUTIVE

We are seeking a very focused Agency Recruitment & Development Manager to drive & lead agency recruitment and performance with excellent interpersonal and communication skills.

Key responsibilities

- Structure, design and implement recruitment drives.
- Design and assess appropriate selection tools to identify correct profile of candidates.
- Able to organize and conduct recruitment campaigns & interviews.
- Establish standard recruitment procedures and comply the requirements policies of the company.
- Able to run basic reference checks and onboarding checks and balances on potential candidates.
- Screening and recruiting new team of insurance agents, generating profitable business through selective agents and building a diverse portfolio.
- Leading and motivating the team of insurance agents to be in business.
- Ensure agents are trained in delivering high level of customer service and solicit new businesses.
- Organizing Brand building campaigns among the territory.

Key Benefits

A rewarding career coupled with multinational experience ,advanced training opportunities and attractive remuneration package

Key requirements

- Minimum 2 passes in A/Ls or any Business management related full or part qualification.
- 5 years sales experience (Agency field sales experience in insurance industry is highly preferred).
- Self-motivated personality with strong interpersonal and team management skills.
- Great networking and team building abilities.
- Ability to attract right talent with Strong sourcing and selection skills.
- Effective communication skills in both Sinhala/Tamil and English languages.
- Computer literacy.

Join Allianz. Let's care for tomorrow.

Apply now

Careers@allianz.lk (Please mention the post you apply on the subject bar of the email and send us your CV on or before 31st July 2021)

