

# BANCASSURANCE EXECUTIVE

## AIA Sri Lanka

At AIA we have made a commitment to help people live Healthier, Longer, Better Lives. It is not just our promise to customers today, but the future we strive for. Join us to rewrite insurance for good.

### Job Accountabilities

- Coordinate with Bank's branch team members and proceed with the leads generated by them
- Consult customers by introducing and build awareness on our insurance plans
- Responsible for achieving the given insurance targets assigned to the relevant branch
- Maintain and develop existing and new customers through planned individual
- customer contacts with the help of Bank staff and existing customers' referral

### Job Specifications

- An excellent school career with extra-curricular activities and minimum of 1 years' experience would be an advantage
- Outgoing personality with excellent interpersonal skills
- Enthusiastic and a fair for selling and marketing
- Strong Communication skills

Applicants from Katana, Mahiyanganaya, Colombo, Trincomalee and Batticaloa would be preferred

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