

TEAM LEADER

CURRENT ACCOUNT ACQUISITION SALES

The job holder is responsible in achieving the allocated Current Account acquisition budgets through a dedicated team of sales personnel and manage the business operation of the sales team.

The Job:

- Ensure achievement of the targets assigned to the team through highest efficiency
- Ensure efficient customer service and manage client relationships
- Oversee and manage quality of acquisitions (NPA/ KYC etc.)
- Adhere to the policies and guidelines
- Recruit, lead, motivate and train the sales team
- Maintain relationship with key contacts

The Person:

- Possess full or part professional qualification from CIM/ SLIM/ CIMA/ Bankers. Degree from a recognized university is preferred
- At least 5 years of experience in the sales field including 2 years at Senior sales position
- Possess excellent people management and leadership skills
- Ability to manage priorities and performance
- Possess public speaking and presentation skills
- Should be a committed team player

Please login to www.ndbbank.com/careers to apply on or before 18th July 2021

We will correspond only with the shortlisted applicants

"We are an equal opportunity employer"



**Vice President
Group Human Resources**

 **NDB bank**
Our Commitment. Your Success.