

GENERAL INSURANCE

HEAD OF BRANCH



Anuradhapura, Trincomalee

Key responsibilities

We are seeking a well-rounded dynamic personality who is a great team player to achieve our set business targets heading the Branch

- Achieve set branch sales targets by leading and making a great work place
- Manage all key administrative functions and ensure smooth sales support function
- Manage teams (both sales & back office) to drive higher level performances whilst maintaining a positive and enriching work culture at the branch.
- Deliver 100% compliance adherence and smooth operation of branch Financial functions.
- Organize sales campaigns and other sales support activities in an organized manner.
- Fulfill required sales team capacities (Recruit team leaders & unit leaders) on timely basis and liaise with cross functional teams and other stakeholders building relationships.



Key requirements

- 3 to 4 years proven track records of sales management. Experience in growing branch revenue in the recent past is advantageous.
- Degree or diploma in sales /Marketing or business administration or management will be an added advantage
- Self-motivated personality with strong interpersonal and team management skills
- Strong communication skills in both Sinhala/Tamil and English languages

Key Benefits

A rewarding career coupled with multinational experience, advanced training opportunities and attractive remuneration package.

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<u>careers@allianz.lk</u> (mention the post you apply on the subject bar of the email)

