



“Pan Asia Bank, The Truly Sri Lankan bank, with over twenty-five years of presence in the Banking Industry is on an ambitious growth trajectory. Ranked among the ‘Top 30 Corporates’ by Business Today and crowned ‘Best Green Bank Sri Lanka 2020’ by Global Banking & Finance, we are on a mission to reach the pinnacle of the banking industry.

We are looking to handpick a dynamic, results-oriented and highly motivated individuals who wish to join us in this exciting journey and make a positive contribution as a valued member of our growing organization.”

Chief Manager – Branch Credit

Chief Manager – Branch Credit will ensure quality SME Credit is granted at branches in order to maintain a healthy lending portfolio in order to support and achieve defined business goals.

Job Profile

- Timely response to credit facility proposals and suggest appropriate adjustments, structural changes, reduction or enhancement
- Reduce Payment Dues and NPAs of SME credit portfolio and minimize provision levels by suggesting appropriate collateral and by assessment of cash flows
- Enhance SME Banking capabilities and support on reviewing the existing SME lending products and assess and align lending products regularly to be competitive in the market
- Based on market trends initiate steps to extend SME business offering through different lending products
- Provide support to enhance Bank’s exposure to agriculture sector with focused approach to CBSL Refinance programs to maintain mandatory agriculture based lending stipulated by the regulator
- Improve operational efficiency and productivity
- Provide credit operational support to achieve budgeted volume and revenue targets
- Improve knowledge and skills of the teams

Candidate Prerequisites

- 15 years experience in Branch Credit/ Operations/ Regulatory compliance out of which at least 05 years in a Senior managerial level in Banking overlooking a set of Branches or Regions with special emphasis on Branch Credit
- University degree or equivalent qualification in Business Administration, Economics, Finance with preferred qualification in Banking
- Preferably age below 50yrs
- Exercise innovative leadership within a performance-driven culture and possesses a “customer-centric/service-oriented mindset” in a competitive environment
- Ability to manage a large team and building a performance-driven culture
- Project management skills with exposure to new technologies
- Strong Business sense and organizational/planning skills
- Sound communication skills and a flair for public relations with strong analytical skills

Remuneration

The successful candidates will be provided with an attractive remuneration package including fringe benefits, commensurate with industry-standard and will be placed in an appropriate grade based on the level of competencies and experience.

Please forward your resume within 07 days of this advertisement, stating contact details of two non-related referees, to careers@pabcbank.com indicating the position applied for in the “Subject” line. Information forwarded by you shall be treated strictly confidential and referees shall be contacted with your consent.

**Head of Human Resources,
Pan Asia Banking Corporation PLC
No 450, Galle Road, Colombo 03**

Pan Asia Banking Corporation PLC is a licensed Commercial Bank
Fitch Rating BBB – (lka)