

# Sri Lanka Insurance

Great Place To Work®

Certified  
JUN 2021 – MAY 2022  
LKA



We are looking for  
**Heroes** to drive our  
team forward

Come, Lead a winning team....

As Sri Lanka's national insurance services provider and the country's Largest and Strongest insurance provider, Sri Lanka Insurance is backed by decades of industry expertise and the most experienced insurance sector technical knowledge base in the country. Further Sri Lanka Insurance is certified as a "Great Place To Work" in Sri Lanka

Sri Lanka Insurance branch network consist of 158 branch outlets and we are on a mission to expand further. Therefore the company is on the lookout for individuals with exceptional leadership qualities and a flare for sales operation to drive the winning sales teams in the area.

## BRANCH MANAGER - GENERAL

North Central	- Medirigiriya (New)
Nothern	- Chankanai, Mullativ, Mannar
Uva	- Bibile, Hatton
Southern 1	- Galle
Wayamba 2	- Dambulla, Galewela
Western 2	- Metro 7
Rathnapura	- Ruwanwella, Pelmadulla

## BRANCH MANAGER - LIFE

Eastern	- Batticaloa
Ratnapura	- Pelmadulla
Southern 2	- Neluwa, Hambantota
Southern 1	- Galle, Bandaragama
Western 2	- Metro 02, Metro 04, Metro 06, Metro 10
Western 3	- Homagama
Western 4	- Fort, Wattala

### Job Duties & Responsibilities;

- Achieve the set revenue targets for General / Life Insurance businesses of the branch by developing a focused and result oriented sales team
- Responsible for overall sales, underwriting, claims and administration functions of the branch
- Drive the respective branch to meet the required service standards through effective and efficient utilization of human capital and other resources
- Monitor and evaluate performance of all Group Leaders, Team Leaders, MEs and Advisors pertaining to General / Life Insurance businesses on a regular basis and ensure KPIs are met with all subordinates
- Maintain a professional relationship with key business personnel, business organizations, and other government, non-government organizations and insurance intermediaries in the respective area to develop adequate business opportunities

### Qualifications / Pre-requisites / Requirements for the position;

- Degree/Masters Degree in Business Management from a UGC approved university or fully or partly qualified in Insurance/ SLIM/ CIM/ diploma or Postgraduate diploma in a managerial discipline with minimum 05 years' of experience and presently in Executive capacity or above
- OR
- Minimum 10 years' of experience in sales, underwriting operations and presently in Executive capacity or above out of which 5 years in supervisory level or managerial level in a branch
- AND
- A self-driven leader with excellent communication skills which includes Sinhala / Tamil & English and a pleasing personality
- Proven capability of building effective interpersonal relationships
- Clear and continuous track record in performance
- Age below 45 years

If you believe you possess the above qualifications and experience, please submit the application indicating the preferred branch along with the names of two non-related referees within 07 days of this advertisement to the address given below, stating the post applied for on the top left corner of the envelope or e-mail to [jobs@srilankainsurance.com](mailto:jobs@srilankainsurance.com) stating the post applied for on the subject line.

## Deputy General Manager – HR & ER

Sri Lanka Insurance,  
21, Vauxhall Street, Colombo 02.  
Company Registration Number: PB 289

