



## **ABANS FINANCE PLC**

Abans Finance PLC is a member of the prestigious Abans Group, a household name in Sri Lanka. With assets over Rs. 9 billion, we are one of the most innovative Finance companies in Sri Lanka. The Company's principal lines of business include finance leasing, mortgage loans, personal loans, and acceptance of time and savings deposits, and currently operates across the island and is further backed by the over four hundred Abans PLC's outlets island wide. In its expansion drive company is looking forward for Credit / Marketing staff to join their winning TEAM for the following branches / Customer service units.

Ampara, Anuradhapura, Badulla, Batticaloa, Colombo, Dambulla, Embilipitiya, Galle, Gampaha, Jaffna, Kaduruwela, Kandy, Kurunegala, Matara, Puttalam, Rathnapura, Thissamaharama, Trincomalee, Vavuniya

### **ASSISTANT MANAGER / SENIOR EXECUTIVES - CREDIT & MARKETING (LEASING)**

#### **Key Responsibilities**

- Achieve agreed individual sales targets in four-wheeler / three-wheel leasing
- Credit Evaluations
- Portfolio management (Collections)

#### **Key Requirements**

- Minimum 3 years of experience in leasing of four / Three wheelers (Cars, Vans, Mini trucks) in a financial institution.
- Permanent residency in the respective district
- Possess a valid riding/driving license
- Knowledge in MS Office Package
- Possess good communication, negotiation, persuasion and PR skills
- Ability to work under pressure with minimum supervision
- Fully / Part qualification in credit / marketing management, though not essential will be a definite advantage

### **EXECUTIVE - CREDIT & MARKETING (LEASING)**

#### **Key Responsibilities**

- Achieve agreed individual sales targets
- Credit Evaluations
- Portfolio management (Collections)

#### **Key Requirements**

- Prior experience in the financial services industry
- Permanent residency in the respective district
- Ability to ride a motorcycle.
- Knowledge in MS Office Package
- Possess good communication, negotiation, persuasion and PR skills
- Ability to work under pressure with minimum supervision
- Fully / Part qualification in credit / marketing management, though not essential will be a definite advantage

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School leavers and recently passed out under graduates are also encouraged to apply. Both internal and external training will be given. Based on performance additional incentive scheme is also available for suitable staff.

Please forward your resume to [careers@abansfinance.lk](mailto:careers@abansfinance.lk)  
with names of two non-related referees indicating the post applied for in the subject line