



## DEMONSTRATE BUSINESS AWARENESS AND AN ENTREPRENEURIAL MINDSET

Demonstrate keen business awareness and entrepreneurial skills to capitalise on business opportunities.

## CREATE TOMORROW

We are among Sri Lanka's fastest growing Banks, driven by dynamic vision for our future. We have adopted industry best practices and world class technology. Paramount to our success is our rigorous employee selection process, where each individual is mapped to a specific task within the Bank.

### Business Development Officer – Premium Sales & Cards Sales

#### *Job Profile*

- Marketing financial products & services to Customers and meet pre determined targets
- Identify and build profitable relationships with key staff in client companies
- Resolve customer queries and escalations promptly and effectively
- Deliver a high level of customer service while adhering to the bank's policy guidelines
- Support and participate in marketing initiatives including outdoor campaigns
- Gain solid knowledge on product, market and competitors

#### *Special Skills*

- A good team player with excellent customer service skills
- Excellent Communication Skills
- Ability to meet deadlines and work under pressure

#### *We are looking for candidates who demonstrate following values to "CREATE TOMORROW";*

- Drive unparalleled customer experiences
- Exercise innovative leadership
- Demonstrate Business awareness & an entrepreneurial mindset
- Focus on data-centric decision making
- Commit to excellence

#### *Experience & Qualifications*

- An academic record that includes completion of GCE O/L and A/L examinations
- Previous experience in Sales or customer service would be an added advantage
- Willing to spend time on the field in order to meet business objectives

Please forward your updated CV to [careers@nationstrust.com](mailto:careers@nationstrust.com) specifying the vacancy which you are applying for on the subject line.

Kindly note that only shortlisted candidates will be called for interview