



# STEP INTO A CAREER IN BANKING

## ASSISTANT MANAGER/MANAGER – CARD PRODUCTS

An exciting opportunity at Union Bank of Colombo PLC for a dynamic individual who has experience in Credit Cards.

### Key Responsibilities

- Manage product P&L, B/S, KPI and portfolio growth.
- Manage in-life product performance, features and benefits for Credit cards and Pre-paid cards.
- Manage Card Portfolio from deepening and risk management perspective.
- Support and lead projects on new products for the bank in the Cards business and loyalty.
- Develop creative ideas during brainstorming sessions and meetings to support the bank's business strategies.
- Support all sales channels by improving the product features, and processes by liaising with internal and external customers.
- Carry out competitor analysis and market surveys to understand propose recommendations for the bank products.
- Monitor and manage customer queries and complaints regarding product offering and ensure a high customer retention.
- Develop and maintain controlled risk self-assessments to ensure processes and product features are working as designed and intended.
- Effectively resolve issues and challenges and provide excellent service to clients to strengthen relationships.
- Identify requirements/opportunities and tailor made solutions to create 'value propositions to clients and increase revenue to the Bank.
- Interact and work closely with relevant support functions, and branch staff to ensure business goals are achieved by fostering teamwork and corporation.
- Review of the PPG & updating with timely changes.
- Managing Audit observations to manage a satisfactory reports and avoid repeat observations.
- Compliance to regulatory and PCI related requirements.
- Managing vendors to refine Products and Services as expected by the business.

### Requirements

- Should possess 7 years of Banking experience where at least 2 years in the Assistant Manager /Manager grade.
- More than 2 years' experience in a Card Product related role.
- Effective Communication (excellent oral and written communication skills) and Problem solving abilities
- Excellent time management, leadership, planning and organizing skills
- Ability to multi task and work in a challenging environment with limited supervision
- A team player with good interpersonal and organizational skills
- Persuasiveness, self-motivation, taking initiatives

### Rewards

An attractive remuneration package available for the right candidate with the staff loans benefits at concessionary interest rates.

Applications should be forwarded via email [jobs@unionb.com](mailto:jobs@unionb.com) with the names of two non-related referees or before **21<sup>st</sup> January 2022**. The email subject line must be stated "**Manager – Card Products**". All applications will be treated with strict confidence.

*\*Please note applications without the stated subject line will not be taken into consideration. We will only correspond with the shortlisted applicants.*



# UNION BANK