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MAY 2020 – APR 2021
LKA

We believe in developing careers through varied exposures. It is in our aim to provide growth opportunities for the right talent. In this quest you now have the opportunity to benefit from internal opportunities to grow and contribute

Assistant Manager – Training & Development

Job Role:

- Training Bancassurance Officers, Bancassurance Cluster In Charge employees and Alternate Channel sales staff by developing their sales competencies.
- Developing training content to improve sales skills, technical skills and soft skills of sales staff members and carrying out training programs through LMS, MStems platforms and Classroom training programs.
- Developing & Coaching Bancassurance Officers to achieve their set Key Value Drivers.
- Supporting Partnership channel to achieve its efficiency and profitability objectives.
- Driving and grooming sales staff members to achieve MDRT and meeting annual MDRT objectives of Bancassurance team.

Job Pre-Requisites:

- A bachelor's degree or any professional qualification in Training and Development.
- Minimum of 05 Years Working Experience in Training and Development area and 2-3 years' experience in similar capacity.
- Previous experience in carrying out training programs for Bancassurance Officers in Insurance industry.
- Good understanding about Life Insurance industry.
- Ability to learn and implement new technologies.
- Sound knowledge in psychology and counselling.
- Effective communication, presentation, influencing and Motivation skills.
- Completion of Advanced Level Examinations.

If you believe you are the right person we are looking for, forward your complete resume together with contact numbers and the names of two non-related referees to reach us within 10 days of this advertisement by email to hr@hnbassurance.com (state the position applied on the subject line).

