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SRI LANKA
2022

We believe in developing careers through varied exposures. It is in our aim to provide growth opportunities for the right talent. In this quest you now have the opportunity to benefit from internal opportunities to grow and contribute.

Assistant Zonal Manager – Metro

Job Role:

- Responsible for the overall performance of allocated territory.
- Responsible for driving towards and monitoring the Zone wise achievement of the key performance indicators.
- Implement strategies to ensure growth of new business.
- Monitor the Cluster Managers and their reporting staff.
- Plan and direct staffing, training and performance evaluations to develop and control effective sales & distribution.
- Review operational records and reports to project sales and determine profitability of the zone.
- Implement strategies to ensure that the Zonal team and the Field Management are at a peak motivational level at all the time.
- Create and maintain a cost-effective zone.
- Perform any other duties assigned by management.

Job Pre-Requisites:

- Professional Qualification in Sales or Marketing or a bachelor's degree will be an added value.
- Minimum of 10 years' experience in the insurance distribution management with at least 5 years in the management capacity.

If you believe you are the right person we are looking for, forward your complete resume together with contact numbers and the names of two non-related referees to reach us within 10 days of this advertisement by email to dilhani.shanika@hnbgeneral.com.
(State the position applied on the subject line)