

Be a Factor in Shaping the Nation's Economy Join Us!

SDB bank is a licensed specialized bank regulated by the Central Bank of Sri Lanka, with a listing on the Main Board of the Colombo Stock Exchange and a Fitch Rating of BB+ (Stable), ICRA Rating [SL] BBB (Stable). Maintaining 94 branches islandwide and over 5000 inter-bank network ATM points, offering a contemporary range of banking plus financial services to its Retail, SME, and Business banking clients. Guided by its maxim 'Where you're valued, plus the bank's reputation as the apex entity in the development banking and SME space, a sector accounting for a substantial 52% of Sri Lanka's total GDP the bank offers equal support to individual, business-oriented, and development-focused goals, transcending what is purely transactional and valuing each customer for their uniqueness as individuals. The bank's ascendancy as one of Sri Lanka's top-rated modern banks with considerable brand value has been marked by numerous accolades including being placed in the Top-90 in 'Sri Lanka's 100 most valuable brands' list for 2022 by global brand valuation consultancy Brand Finance, Global Banking & Finance Awards 2021: Best Bank for Social Media Sri Lanka 2021, Best New Payment Solution Provider Sri Lanka 2021, Fastest Growing SME Bank Sri Lanka 2021.

Head of Digital Banking

The main purpose of this position is to develop and implement strategies and initiatives related to the overall digital banking business including cards and digital platforms/Upay that allow for the growth and scalability of the digital banking business of the bank. The role must also drive and assist in the organization & strategic decision-making concerning the business to help achieve its targets and goals financially and operationally. The Head of Digital should be a mix of marketing skills & product knowledge. The individual should be able to do changes of the Digital landscape of the Bank.

Candidate Profile

- MBA or an equivalent from a recognized institute.
- Minimum of 8 to 10 years of experience in managerial category, specially in customer handling and problem-solving.
- Digital Banking/App market exposure and understanding the trends and sustainability when driving a business that is being transformed from good to better.
- The ability to boost the digital business and any similar exposure would be an advantage.
- The role requires product knowledge of Business and Business Development skills.
- Knowledge about product & Marketing skills coupled with technological skills also play a major role in this person.
- Financial qualification from a recognized institute/university locally or internationally will be an added advantage.
- Financial knowledge to understand the financial aspect of the business
- Qualification from the IBSL would be an added advantage.
- IT literacy and analytical knowledge
- Administrative experience with sound knowledge of marketing

Soft Skills

Speak multiple languages. For example: - IT, Marketing, Strategy, Finance, Change Management. Familiar with the latest innovations. Should understand business and the overall strategy of the Bank and play a transformative role while being a catalyst in change. Should be a dynamic individual with a strong performance drive and transformative leadership. Needs to understand the purpose, Vision, and strategy of the Bank to align the digital strategy accordingly. Excellent Communication skills. Passion to deliver. Excellent planning and organizing skills. Strong negotiation and critical thinking.

An attractive remuneration package commensurate with experience and fringe benefits on par with the industry standards is available for the right person. Interested candidates are invited to submit their curriculum vitae within 07 days of this advertisement to careers@sdb.lk mentioning the position in the subject line of the email. Kindly note that only shortlisted candidates will be contacted.

Head of Consumer Assets

The primary purpose of this position is to execute the overall retail strategy, customer acquisition, and relationship management in the Bank for retail business acquisition and meeting/exceeding portfolio growth targets for the retail business and coordinating all leasing, hire purchase & vehicle loan facilities of the bank. Thus, it involves formulating, directing, and monitoring the strategies to ensure the accomplishment of business goals pertaining to this sector in respect of retail assets and leasing.

Candidate Profile

- Professional qualification from SLIM/CIM/CIMA/CA and any other related professional qualification.
- A Bachelor's degree specialized in Accountancy/Business Management from a recognized university
- MBA from a recognized institute.
- Proven track record in a multiproduct sales and relationship management environment for retail banking and Leasing
- 5 years experience in a managerial capacity in the banking field.
- Strong understanding of banking products, especially consumer loans and leasing products.
- Good knowledge of regulatory and general banking policies/procedures

Soft Skills

Excellent communication and interpersonal skills with a clear sales focus. Strong people management, leadership skills and ability to influence.

Head of Compliance

The main purpose of this position is to minimize or eliminate the risk of breaching compliance to the statutory requirements of the Central Bank of Sri Lanka, Financial Intelligence Unit, Security & Exchange Commission (SEC), Colombo Stock Exchange (CSE), Department of Inland Revenue and other regulatory agencies whilst ensuring compliance to Bank's internal guidelines, contracts of local and foreign authorities and ICAP guidelines.

Candidate Profile

- MBA or equivalent from a recognized university/ institute.
- A Bachelor's degree in the discipline of risk and finance from a recognized university and/or professional qualification in the field of risk and financial services.
- LLB graduate or attorney-at-law with post-qualified experience in a Bank or a Financial Institution.
- Being an associate member of ICASL/IBSL, CIMS, or ACCA with post-qualified experience in a Bank or a Financial Institution will be a definite advantage.
- Should have a minimum of 10 years post-qualifying experience or operational experience at the senior manager level dealing with a team of senior management.
- A sound knowledge of all functions of a Bank/Financial Institution.
- High level of exposure to compliance function & experience in professional dealing with the regulators.
- Sound knowledge of Central Bank regulations and guidelines

Soft Skills

Strategic Planning & futuristic thinking. High level of conceptual and analytical skills. Strong communication & interpersonal skills. Excellent Negotiation skills. High level of leadership maturity to bring any type of chaotic situation under control and to advise any caliber staff to position things in the right order. A very professional straightforward nature of expressing and highlighting any matters related to non-compliance. People development skills - Coaching & mentoring skills. Computer literacy.

Application should be sent to careers@sdb.lk within 7 days of the advertisement.

For more information visit: www.sdb.lk/careers

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