



We are Sri Lanka's premier private sector commercial bank. Our visionary journey has taken us beyond the realms of business as we have made a conscious effort to go where no bank has dared to go; from downtrodden villages long-forgotten, to the world across the shores. The driving force behind this epoch-making journey is our strong team of achievers, affectionately known as the Hatna Family. As we continue to make history and move ahead, we invite dynamic and ambitious individuals to join us in our trailblazing banking saga.

## We are looking for bright minds to help us create a world of happy experiences.

### JUNIOR RELATIONSHIP ASSISTANT (FIXED TERM CONTRACT)

#### Role Accountabilities

- Support maintenance of existing merchant relationships
- Support in acquisition of new merchants for POS/MOMO/IPG/Lanka QR offerings
- Support in timely and effective service for the merchant network and resolution of queries/enquiries

#### Competencies

- Experience in selling similar digital products will be an added qualification
- Self-motivated, organised, efficient and outgoing individuals with outstanding interpersonal skills
- Ability to work under pressure and meet relevant deadlines in achieving sales targets
- Ability to develop and maintain long term business relationships with high net worth individuals and corporate clients
- Willingness to visit customers and canvass business
- A good command of English language, both written & spoken is necessary
- Build healthy relationships & work closely with all supporting units.

#### Requirements

- Should have passed the G.C.E. Advanced Level Examination
- Full/part professional qualification in Marketing (CIM/SLIM) would be an added advantage

#### WALK-IN INTERVIEWS WOULD BE HELD AS FOLLOWS

**DATE : 16<sup>th</sup> June 2022**

**TIME SLOT : 9.00 a.m. - 12.00 p.m.**

**LOCATION : HNB Towers**

**Level 14, No. 479, T.B. Jayah Mawatha, Colombo 10.**

\*Please bring a copy of your curriculum vitae

\*Candidates should strictly adhere to health guidelines stipulated by the Bank

