

# Join us

## As we embark on a journey to the top...

A fully-owned subsidiary of Richard Pieris & Company PLC, one of Sri Lanka's largest and most successful diversified blue-chip conglomerates with a history of almost 90 years, 50 subsidiary companies and 25,000 employees, Arpico Insurance PLC is a prominent and respected Life Insurance Company that stands among the top 10 Life Insurers of Sri Lanka.

Arpico Insurance PLC is a Company that is dedicated to build an open, inclusive workplace that offers continuous opportunities for professional & personal development and progression. In line with our growth strategies focused on enhancing our geographical footprint, product portfolio, service offering and customer experience, we are on the lookout for dynamic, motivated and talented individuals with a 'can do' attitude to join our team.



## Zonal Sales Manager

An opportunity for an energetic and results oriented person to join our team as a **Zonal Sales Manager - Colombo**

### Job Profile

- Responsible to plan, direct, and coordinate a team of Regional Sales Managers.
- Maximize on opportunities for the growth of the business.
- Developing the respective sales teams to meet the ever growing needs of the business.
- Deliver a lasting value to our customers.

### Qualification & Experience

- Minimum 10 years' experience in Sales/Marketing of which 5 years' experience in directly leading Sales Units / Teams.
- Analytical skills with entrepreneurial thinking.
- Recruitment / Training and Motivation / Monitoring & Negotiation skills.
- Excellent communication skills both written & oral in English, Sinhala/Tamil.
- A Degree/Diploma related to sales and Marketing will be an advantage.

Please forward your updated resume within 07 days of this advertisement, along with the contact details of two non-related referees, via email to [careers@arpicoinsurance.com](mailto:careers@arpicoinsurance.com), indicating the position applied for on the subject line of the email.

General Manager - Corporate Affairs

Arpico Insurance PLC

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Tel: 0112 200 900 [www.arpicoinsurance.com](http://www.arpicoinsurance.com)

Reg.No. PB4739PQ

Arpico Insurance PLC is an equal opportunity employer.

A Life Insurance Company regulated by the Insurance Regulatory Commission of Sri Lanka.

All applications will be treated with the highest confidentiality.

