

Sales Coordinator - Work From Home

Job Description

We are a telehealth company that operates overseas. Due to the growth of our business, we are on the lookout for a dynamic, customer-centric and a goal-oriented telesales person to join our team. The ideal candidate must be a "GO GETTER" with a positive attitude to strive the business forward. If you fit into the below requirements please apply today with your complete resume.

- 1+ years of experience in the telesales or RCM industry while handling international clients
- Excellent command of English - Both written and oral
- Previous key account management skills in RCM industry would be a definite advantage
- Understanding of B2C and B2B market behavior in an international forum
- Research and data/ lead collection skills is a must

Key responsibilities will include but are not limited to:

- Creating new lead base for sales
- Constant follow-up on leads reached via any platform
- Creating and updating marketing assets as and when required
- Carrying out competitor research as and when required
- Ability to multitask and handle pressure with ease
- Work with minimal supervision in a team environment
- Forecast sales growth and strategic planning to achieve the set targets
- Handle all communication with the utmost respect and the highest standards of proficiency

If you feel you fit into the above requirements and would like to take up the given role and challenges, please send your 1)CV and 2)salary expectations to hr@esperance.group

Please note that this is a home-based full-time job from 5:00am to 1:00pm, Monday to Friday.