

Be a part of Sri Lanka's Most People Friendly Bank



Assistant Customer Relationship Manager /
Customer Relationship Manager - Business Banking
Head Office & Branches

Job Role

Performing Business Banking lending in the Branch, building a healthy advance portfolio serving existing clients & acquiring new SME clients while focusing on relationship management and NPA Management by adhering to Bank's credit policies.

- Writing proposals with in-depth financial analysis and evaluation
- Recommending facilities and submit credit proposals for management approval
- Monitor client accounts and reduce non performing advances and daily follow up on the overdue
- Managing entire Business Banking portfolio whilst ensuring profitability
- Ensuring compliance with credit guidelines and policies
- Ensuring proper file management and credit files are completed, having controlled access
- Facilitate speedy and accurate processing of credit instructions in the system
- Visit customer to assess the business financials and follow-up on the documentation

Finalised Candidates will be placed in their respective regions

Candidate Profile

- Ability to read and understand financial statements
- Ability to do comprehensive financial analysis & ratios and make decisions precisely
- Target oriented and excellent analytical and problem solving skills
- Good verbal & written communication and interpersonal skills
- 4 - 6 years experience in Banking , out of which minimum 3 years experience in Credit – Business Banking /SME
- Degree or Diploma in Finance/ Banking from a recognized university or equivalent professional qualifications.
- Full/ partial qualifications in ACCA/ CIMA or Chartered Accountancy

Send us your CVs to employment@amana.lk indicating the position applied for in the subject line. Only shortlisted candidates will be notified.



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Amāna Bank

