



We believe in developing careers through varied exposures.
It is in our aim to provide growth opportunities for the right talent.
In this quest you now have the opportunity to benefit from internal opportunities to grow and contribute.

## **Business Development Manager**

## Job Role:

- Identify and approach high net-worth market segments.
- Provide personalized solutions to clients with high level of professionalism.
- Retention of clients by providing exceptional customer service.
- Achieve set KPIs/ Targets

## Job Pre-Requisites:

- Completion of G.C.E. A/L examination.
- Both Insurance Industry and non-industry applicants could apply.
- For Industry applicants Minimum one time Million Dollar Round Table (MDRT) achievement or equivalent business achievement is expected.
- For Non-Industry applicants, minimum of 2-3 years' experience in handling high net-worth client with a proven track record is a must. (Preference would be given for the individuals in the field selling Financial & Banking solutions/ Pharmaceutical products/ lifestyle product etc.)
- Ability to work under pressure and deliver results.

Please note that this is a permanent cadre vacancy with a high earning capacity. (Basic Salary + Fixed Allowances + Incentive)

If you believe you are the right person we are looking for, forward your complete resume together with contact numbers and the names of two non-related referees to reach us within 10 days of this advertisement by email to <a href="mailto:hr@hnbassurance.com">hr@hnbassurance.com</a>. (State the position applied on the subject line)

