Job Opportunity

SNR. EXECUTIVE / ASST. MANAGER DIGITAL SALES

Join our Team!

We are looking for a skilled **Snr. Executive / Asst. Manager - Digital Sales** who is comfortable with digital sales platforms.

Lotus Technologies (Pvt) Limited is a leading digital media company in Sri Lanka focused on providing expertise to media, tourism, luxury goods, beauty, pharmaceutical, entertainment, industry and institutional sectors. Lotus Tech combines the best of local talent with expertise from a global scale and provides high end web-based solutions in Sri Lanka. We are on a rapid expansion drive and now inviting you to be a part of us.

Responsibilities ::::

- Identifying, qualifying, and securing business opportunities.
- Building long term relationship with clients and agencies.
- Plan and implement digital sales strategies for clients.
- Coordinating business generation activities.
- Responding to client requests with proposals.
- Creating and maintaining database of prospect clients.

Requirements ::::

- Minimum 1 year experience in similar capacity.
- Strong relationship with corporate clients and advertising agencies.
- Excellent verbal and written communication skills, ability to call connect and interact with potential clients.
- In-depth knowledge of digital marketing- tools and technology.
- Excellent understanding and knowledge of social media platforms.
- Ability to work with minimum supervision.
- Eager to expand the company with new sales, clients, and territories to grow together.

Remuneration would be above industry standards for the right candidate, with promising career prospects for growth.

Send in your curriculum vitae with the names and contact details of two nonrelated referees and a recent passport size photograph to the address below. Please indicate the position applied for in the subject line of the e-mail.

Director – Human Resources & Admin.
Lotus Technologies Private Limited.
Hiru Life Studio Complex, Level 6,
No. 509, Pannipitiya Road, Pelawatta.

Email: hr@lotustechnologies.lk

Lotus Technologies (Private) Limited
The Digital Media Company

www.lotustechnologies.lk