

"The future is yours, start today to make it exactly how you want it to be, with this ideal stepping-stone for a rewarding career in Insurance"

As Sri Lanka's national insurance services provider and the country's Largest and Strongest insurance provider, Sri Lanka Insurance is backed by decades of industry expertise and the most experienced insurance sector technical knowledge base in the country.

Join with Sri Lanka Insurance the Insurance giant to experience unparalleled opportunities for career growth as well as personal development within a performance driven culture. We have fostered a team - the most technically advanced in the industry, alongside a workplace culture that highly values and promotes integrity as the key to nurturing longstanding relationship.

Assistant MANAGER - KEY ACCOUNTS (CORPORATE BUSINESS DIVISION)

Job Responsibilities

- Plan, execute and manage duties in order to achieve sales targets
- Develop and maintain long-term strategic relationships with corporate clients
- Develop innovative insurance solutions for corporate clients in addition to current product portfolio and lead the business to improve the existing products
- Educate corporate clients with respect to new developments at SLIC and obtain customer responses and feedback
- Expand the business by reaching new corporate markets
- Produce sales results consistently in order to achieve company's top and bottom line objectives
- Handle administrative aspects of responsibility, including providing accurate and timely reports, expense management and competitor awareness

Qualifications & Pre – requisites;

- Full/ Partial qualification in CIM / SLIM or Insurance / Sales related qualification with minimum 3 years of experience in Executive capacity or
- Passed G.C.E. A/L with 6 years experience in Sales, Management , Key Account Management or relevant experience and presently in Executive capacity or above preferably in corporate sales

Together with

- Proven track record of performance
- A self driven leader with excellent communication skills which includes Sinhala/Tamil and English and a pleasing personality
- Proven capability in building effective interpersonal relationships
- Age below 45 years

If you believe you possess the above qualifications and experience, send in your CV along with the names of two non-related referees within 07 days of this advertisement to the address given below, stating the post applied for on the top left corner of the envelope or e-mail to jobs@srilankainsurance.com stating the post applied for on the subject line.

Deputy General Manager – HR & ER
Sri Lanka Insurance, No 21, Vauxhall Street, Colombo 02.

Company Registration Number: PB 289

