



# HUNGRY FOR AN OPPORTUNITY?

JOIN THE FASTEST GROWING RESTAURANT CLUSTER IN THE COUNTRY

Softlogic Restaurants (Pvt) Ltd., a fully-owned subsidiary of Softlogic Holdings PLC, is a frontrunner in Sri Lanka's restaurant industry operating master franchises for leading global restaurant brands such as BURGER KING®, Crystal Jade, Délifrance, Baskin-Robbins, Popeyes & Subway. Operating six international brands, Softlogic Restaurants (Pvt) Ltd., is one of the biggest restaurant brand owners in the country.

**WE ARE LOOKING FOR A TALENTED, COMPETENT TEAM WORKER FOR THE BELOW MENTIONED DESIGNATION.**

## OPERATIONS MANAGER

### DELIFRANCE | BASKIN ROBBINS | CRYSTAL JADE

#### JOB PROFILE

- Should be responsible for the overall operations of Baskin Robbins and Delifrance outlets. Capable in developing separate business plans to increase guest traffic and APC, enhance GP margins, project sales, identifying and evaluating competitors, plan for in-store marketing activities, maintain product quality and operation standards, ability to motivate staff to achieve organizational KPI s.
- Meets restaurant financial objectives by crafting strategic and annual forecasts and budgets, analyzing variances, initiating corrective actions, establishing and monitoring financial controls, developing and implementing strategies to increase average meal checks.
- Maintains operation standards and product quality by preparing policies and standard operating procedures, implementing production, productivity, quality and patron-service standards, determining and implementing system improvements.
- Maintains patron company satisfaction by monitoring, evaluating, and auditing food, beverage and service offerings, initiating improvements, building relationships with preferred patron companies.
- Maintains professional and technical knowledge by tracking emerging trends in the restaurant industry, attending educational workshops, reviewing professional publications, establishing personal networks, benchmarking state-of- the-art practices, participating in professional societies.
- Achieving company goals by accepting ownership for accomplishing new and different requests, exploring opportunities to add value to job accomplishments.

#### REQUIREMENTS

- Young, energetic, performance driven individual with a proven track record of managing teams and motivating individuals to perform.
- Should possess a bachelor degree or a Diploma in Hospitality Management or Marketing Management or Business Management.
- At least 5 years' experience in the position as an Area Manager.
- Experience in the Restaurant or Hospitality industry is mandatory.
- Should be innovative, dynamic and able to work on tight deadlines around the clock where your creativity will be challenged.
- Should possess strong interpersonal skills and have an analytical mindset.
- Should be result oriented and be able to bring in fresh and innovative ideas to the business

**If you are ready to accept the challenge you may apply within 07 days to [iresh.ruwan@softlogic.lk](mailto:iresh.ruwan@softlogic.lk) Please indicate the position in the subject column when applying**

