



## DO YOU HAVE THE ABILITY TO POWER OUR TEAM?

We are a subsidiary of Sri Lanka's leading private commercial bank HNB PLC, and a leader in the finance industry with an immaculate record of over 24 years, offering a diversified portfolio of financial services catering to a multitude of sectors through an integrated network of 79 Branches across the Island. We are ranked among the top 100 most valuable consumer brands in Sri Lanka by Brand Finance. In view of our growth expectations, we seek a highly motivated, dynamic and result oriented individuals to join our organization.

### Assistant Manager / Senior Executive Business Development ( Wattala )

#### Job Role

- ▶ Implement Leasing strategies and operational plans in the related area
- ▶ Responsible for working towards achieving the branch business targets as well as individual target assigned by the company time to time
- ▶ Undertaking customer field visits and outdoor business promotion activities regularly
- ▶ Identify new leads to the Company and effectively converting them into business
- ▶ Coordinate & maintain good working relations with all internal departments and relevant external parties
- ▶ Provide support of the daily operations and overall functions of the Leasing Section at the Branch

#### The Person

- ▶ Minimum 3 years's experience at Senior Executive / Executive level in Leasing Sector
- ▶ Sound knowledge in credit evaluation and documentation
- ▶ Experience in handling sales team / Drive sales team towards target
- ▶ A Degree / Diploma in Marketing / Banking / Credit management would be an advantage
- ▶ Equivalent combination of education and experience will be an added advantage
- ▶ Possess a good command of Sinhala and English language, fluency in Tamil is an added advantage

If you are willing to take up the challenge, forward your resume via e-mail OR by post within 10 days of this advertisement along with the details of two non-related referees, to the address stated below or to [hr2@hnbfinance.lk](mailto:hr2@hnbfinance.lk). Please indicate the post applied for and your preferred location on the top left-hand corner of the envelope or in the subject line of your e-mail.

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