



# Relationship Manager

## Mount Lavinia Branch - Pinnacle Centre

DO YOU EMBRACE  
PERSEVERANCE, DISPLAY  
RESILIENCE, AND BELIEVE THAT  
COLLECTIVELY

*we can foster growth and progress together?*



You should ideally;

- possess at least 7 years of executive experience in the banking/finance field with exposure to handling high networth clients
- possess a degree or full professional qualification acceptable to the Bank
- possess a pleasing, confident and outgoing personality
- have a strong sales and customer service mindset
- have strong communication skills in English

You will be responsible for managing and growing the high networth client portfolio of the Branch, maximizing revenue opportunities through cross selling and increasing profitability. You will also be responsible for identifying client needs, managing interactions with existing and future customers whilst ensuring excellent customer service and satisfaction.

Candidates who do not possess the requisite experience may be considered for an alternate grade.

*We are an equal opportunity employer, committed to promoting an inclusive and diverse environment. Recruitment to the Bank is based solely on merit and competency irrespective of other characteristics that make our employees unique.*

*Any form of canvassing is discouraged. Correspondence will only be with the short-listed candidates.*

Please apply via e-mail by sending an updated CV or a DFCC Bank application form which could be downloaded from our website to [recruit@dfccbank.com](mailto:recruit@dfccbank.com) with the post applied for in the subject  
By 04 February 2024.

Chief Human Resource Officer  
DFCC Bank PLC,  
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