



ASSISTANT MANAGER / SENIOR EXECUTIVE FIXED DEPOSIT MOBILIZATION

The Job

- Ensure portfolio growth by canvassing Fixed Deposits from corporate and retail customers.
- Develop the Fixed Deposit customer base of the company through healthy customer relationship.
- Be insightful and work on new strategies / product enhancements to be competitive in the market.
- Provide industry analysis / periodic MIS reports and business insights to the Management to enhance the market share.

The Person

- Should possess minimum 3 years exposure in the banking / finance industry with proven sales track records of Fixed Deposit Mobilization.
- Excellent communication and interpersonal skills to drive the business relationships.
- Sound educational background and higher level of integrity.
- Be competent in portfolio management, new business acquisition and growth.
- Desire and ability to achieve set KPIs.

Application Procedure

If you are confident that you meet the above expectations, please forward your CV to dfcareers@dialog.lk with the post applied for as the subject.

