



We believe in developing careers through varied exposures. It is our aim to provide growth opportunities for the right talent. In this quest, you now have the opportunity to grow and contribute to an organization that is geared for success.

Senior Executive – Distribution Division (HNB Finance)

Job Role

- Responsible for the top-line and bottom-line achievement of HNB finance channel HNBGI operation.
- Project coordination.
- Relationship management with the HNB Finance relationship managers and other relevant stake holders.
- Responsible for the conversion ratios of relevant business verticals.
- Initiations of multi-channel business streams to the HNB Finance channel operations.
- Sales coordination-Pre and post sales to enhance service levels.
- Maintaining productivity and service level of the channel.
- Bilateral communication between the HNB Finance network and HNBGI network to ensure a smooth operation.
- Record maintenance of projects and operations.

Job Pre-Requisites:

- Completion of G.C.E. A/L.
- The completion of insurance-related qualifications will be an added advantage.
- Minimum of 3 to 5 years of experience in the Insurance Industry with minimum of 6 months of experience with adequate exposure in a similar capacity.
- Strong communication and interpersonal skills.
- Proficiency in Microsoft Office applications is required (Excel, Power Point, and Word).

If you believe you are the right person we are looking for, forward your complete resume together with contact numbers and the names of two non-related referees to reach us within 10 days of this advertisement by email to shashika.jeewanthi@hnbgeneral.com (State the position applied on the subject line)

