



*Pan Asia Bank, The Truly Sri Lankan Bank, with over twenty-eight years of experience in the Banking Industry, is on an ambitious growth trajectory. The Truly Sri Lankan Bank was recognized at the National Business Excellence Awards organized by the National Chamber of Commerce of Sri Lanka with two prestigious awards: the Runner-up Award for the Banking Sector and the Merit Award for Corporate Governance. These awards are a testament to strong financial/business fundamentals and how well the bank has laid a framework to mitigate any risks. In addition, Pan Asia Bank was also awarded 'Best Employee ESG Program of the Year 2022' by Global Banking & Finance Awards UK. It was also honored by LMD as one of the top 15 'Most Awarded Entities' in Sri Lanka, while being among LMD's 'Most Respected Entities' and Business Today magazine's Top 40 Business Entities in Sri Lanka.*

*We are looking to handpick a dynamic, results-oriented and highly motivated individual to join us on this exciting journey and to make a positive contribution as a valued member of our growing organization.*

## **MANAGER - PAWNING RETAIL BANKING DEPARTMENT**

### **Job Profile:**

- Maintain budgeted portfolio growth of both Pawning and Gold Loan Products
- Coordinating, guiding and training an internal and outsourced staff members on Pawning and Gold Loan Products
- Preparing letters/memos when required to obtain approvals from the respective authorities
- Developing the Pawning and Gold Loan Products while in touch with the current market threats and trends
- Organising and conducting promotion campaigns to canvass new customers and regular monitoring/guiding branch staff to develop the business
- Minimize the NPA through an effective monitoring of the recovery process and provide information to the management on the updates when required

### **Candidate Prerequisites:**

- Full qualification in Banking from IBSL is required
- Minimum 10 years of work experience in commercial banking out of which 04 - 05 years experience in Pawning / Gold Loan
- Good knowledge of assessing and identification of pawning articles and overall pawning operation
- Knowledge of Banking industry and Central Bank guidelines
- Excellent communication skills with an ability to handle customers
- Should be a good team player with a positive mindset and should have the ability to work under pressure

### **Remuneration:**

The successful candidates will be provided with an attractive remuneration package including fringe benefits, commensurate with industry standards and will be **placed in an appropriate grade based on the level of competencies and experience.**

Please forward your resume within 07 days of this advertisement, stating contact details of two non-related referees, to [careers@pabcbank.com](mailto:careers@pabcbank.com) indicating the position applied for in the "Subject" line. Information forwarded by you shall be treated strictly confidential and referees shall be contacted with your consent

**Head of Human Resources,  
Pan Asia Banking Corporation PLC  
No 450, Galle Road, Colombo 03**

Pan Asia Banking Corporation PLC is a licensed Commercial Bank  
Fitch Rating BBB -(lka)

 **PAN ASIA BANK**  
The Truly Sri Lankan Bank